

Amazon Account Manager - 🔥 Be You – The Kind of Hero Who Keeps the Whole City Standing

- be you
 - manage ASINs, fix suppressed listings, open cases, work with flat files, close loops
 - hold the line while others ignore the smoke
 - hear “it’s just operations, it is easy..” like it’s a compliment
 - solve real problems every day... while no one sees the fire you put out
 - organize chaos, document solutions, and keep the account running
 - get told you're just "keeping things moving"
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- see this job post
 - feel seen
 - think: “finally, someone gets it”
 - apply to Bachgold
 - meet a team that knows the Account Manager is the backbone of the brand
 - take ownership of 7-country marketplace ops with systems that *actually work*
 - coordinate launches, keep listings healthy, and clean up what others can’t
 - work in a place where structure, speed, and ownership are respected
 - finally feel like the firefighter who *is* recognized for holding the line
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👋 Hey, future teammate

We’re **Bachgold**—a fast-growing, founder-led brand from Germany building award-winning outdoor products and precision-built Amazon systems.

We’ve got big goals, clean processes, and a team of A-players who know that **real growth doesn’t happen without operational excellence.**

We don’t see Account Management as a “support role.”

We see it as the **heartbeat of the brand.**

You'll work alongside leadership, advertising, and supply chain—not as a task-doer, but as the one who ensures our foundation holds while we scale across **7 marketplaces**.

If you've ever said to yourself:

"I'm not here for credit—I'm here to do it right. But I would like to be on a team that actually sees that."

...then keep reading.

What We Value

At **Bachgold**, we don't hire for flash—we hire for foundation.

We value the people who show up, stay sharp, and quietly hold it all together.

The ones who don't chase credit, but never cut corners.

The ones who make complexity look simple—because they've done the hard work behind the scenes.

Here's how we roll:

- **We put people first.** We genuinely believe that good humans make great brands. No egos. No BS.
- **We build systems that scale.** Because real performance comes from repeatable processes—not heroic firefighting every week.
- **We respect the quiet pros.** The ones who track everything, escalate correctly, and fix the real problem—not just the symptom.
- **We grow together.** We only hire A-players, because A-players love working with A-players.
- **We're remote—but connected.** Slack, ClickUp, Meet, good vibes, and plenty of autonomy.

What You'll Be Doing

This isn't a "just keep things updated" kind of role.

You're stepping into the control center of a brand operating across **7 Amazon marketplaces**—where clean systems, sharp coordination, and steady execution make the difference between scale and chaos.

You'll be the one who makes sure every listing stays live, every promotion runs right, and every account stays in good standing.

Account Health & Compliance

- Monitor and maintain account health metrics across Europe
- Escalate and resolve policy violations, suppressions, and listing issues through Seller Support
- Stay ahead of Amazon policy updates so we never get blindsided

Catalog & Listing Management

- Create and update listings via UI and flat files (titles, bullets, A+, images)
- Keep our variation structures tight and our catalog clean—across 7 countries
- Resolve stranded or inactive ASINs and support listing optimization tests
- Own our flat file game (yes, the nerdy part—because that’s where things stay scalable)

Promotions Setup & Support

- Set up Lightning Deals, Coupons, Prime Exclusive Deals, and more
- Coordinate with the Advertising Strategist and Supply Chain Manager to ensure promo plans are fully aligned and stocked

Reporting & Coordination






- Keep SOPs and ClickUp workflows updated as things evolve
- Send clear weekly updates to the Head of Brand (no fluff—just clarity)
- Work cross-functionally with advertising, supply chain, and content to keep operations humming

This Role Is For You If...

- You’ve been managing Amazon Seller Central accounts for **3+ years** and know the difference between a fix and a patch
 - You’ve worked across **Pan-EU marketplaces** and don’t flinch when someone says “flat file for Italy”
 - You treat every account health issue like a live situation—triage fast, fix calmly, prevent it next time
 - You get an odd thrill from organizing variation families and catching suppressed listings before they cause damage
 - You’ve got the kind of mindset that turns problems into process updates
- You’re confident writing your own to-do list and updating ClickUp without reminders

- You're great in async teams, but still responsive during your overlap hours
 - You're proactive, coachable, and accountable—every day
 - You work quietly, but your impact is loud
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The Details

-  **Remote-first**, async-friendly, with 2–4 hours EU timezone overlap
 -  Tools: ClickUp, Slack, Seller Central, Google Drive, flat files
 -  Systems already built. SOPs ready. You'll improve them—not start from scratch
 -  **Real growth path** into Operations Manager or other cross-functional leadership roles
 -  A calm, high-trust team where structure, ownership, and excellence are the norm
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Your Growth Path

We believe in **clear upward momentum**, not corporate ladders that lead nowhere.

You'll start by mastering the systems that keep our brand stable across 7 marketplaces. But if you bring the fire—ownership, precision, and process thinking—we'll give you the freedom to grow into roles like:

- **Operations Manager**
- **Marketplace Expansion Lead**
- **Head of Account Systems & Compliance**

We scale together. We win together.

And your growth? It's built into the roadmap.

How to Apply

If you're still here reading this—you're probably exactly who we're looking for.

Skip the résumé black hole.

 [Apply here](#)

Share your story. Show us what you've built. And let's make it happen.
