

SWISS  
FOUNDATION  
FOR TECHNICAL  
COOPERATION

We are a leading organisation for the implementation of international development projects. We promote inclusive economic, social, and ecological development to make an effective contribution towards sustainable and widespread prosperity in developing and emerging economies. See [www.swisscontact.org](http://www.swisscontact.org) for more information.

Swisscontact – the Swiss Foundation for Technical Cooperation – is a leading organisation in international development and cooperation, operating worldwide since 1959. It is the business-oriented independent foundation for international development cooperation and is represented in 41 countries with over 1200 employees. Our core fields of work include vocational education and training, labour market insertion, sustainable agriculture, tourism, and entrepreneurship promotion. Swisscontact is looking for a Private Sector Engagement Coordinator for the SDC-funded Private Sector Engagement for Vocational Education and Training in Hospitality Management (PSE-VET) project in Georgia.

### **PRIVATE SECTOR ENGAGEMENT (PSE) COORDINATOR**

**Place of work:** Tbilisi, Georgia

**Contract Duration:** initially up to 6 months FTE (inception phase) then renewable up to 2 years FT

#### **Tasks**

Under the supervision of the Programme Lead, the Coordinator will be responsible for developing and managing relationships with private sector partners, mainly large hospitality groups, to design an initiative to support the uptake of private sector-led VET in the hospitality sector. The inception phase involves designing an initiative that will achieve: (1) the establishment of a training offer that serves the high-end hospitality market, (2) the introduction of market-oriented skills training programmes and inclusion mechanisms for rural women and youth, and (3) effective support mechanisms for Georgian government institutions to contribute to a market-oriented VET system. The inception phase runs from February 2025-January 2026 (12 months).

#### **Requirements**

- At least three years of work experience in developing collaborative actions with private sector partners in a development context, ideally in the vocational education and training sector.
- Good understanding of the market dynamics of the vocational education and training sector, including HR challenges.
- Demonstrable experience in ensuring the mainstreaming of gender equality and social inclusion principles in development projects.
- Demonstrable experience in fostering the (institutional, financial, behavioural) sustainability of project results.
- Competencies in applying the *Market System Development* (MSD) and *Private Sector Engagement* (PSE) approaches would be an advantage.
- At least a bachelor's degree in development, business administration, social sciences, economics, or equivalent.

#### **How to apply**

Are you interested in a fascinating job in an international context, and strive for contributing to excellence and making a difference? We offer a challenging scope of duties and believe strongly in personal responsibility. In view of team composition, applications by female candidates are highly encouraged.

Send a CV (no more than 4 pages) and a brief cover letter (max. 1 page) in English stating why you are interested in working with Swisscontact as PSE Coordinator to [info.georgia@swisscontact.org](mailto:info.georgia@swisscontact.org)

- Please write this subject in your e-mail application: **Job applicant: PSE COORDINATOR: Private Sector Engagement for Vocational Education and Training in Hospitality Management in Georgia (PSE-VET)**
- Only shortlisted candidates will be contacted.

**The deadline for applications is 5<sup>th</sup> of February 2025. Interviews will be conducted on rolling basis.**

*We especially welcome applications from female candidates*